



NEJC LAHNE

Year of Birth: 1987

Domicile: Ljubljana, Slovenia

Contact

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Formal education

Law | Bachelor's Degree

University of Ljubljana,
Faculty of Law (2005 – 2010)
Bologna 2nd level

Slovenian Bar exam (2016)

PROFILE

Accomplished executive with extensive experience leading organizations through transformation, growth, and strategic realignment. I bring a strong business and legal background, with expertise in governance, stakeholder management, complex decision-making, and international collaboration. Skilled in business development, project leadership, and process optimization, I take a structured, results-oriented, and diplomatic approach to driving growth and achieving performance excellence, with a proven track record of turning business cases into growth projects and managing processes to deliver measurable results.

Personal characteristics

- Proactive
- Communicative
- Solution-Oriented
- Integrity
- Positive Attitude
- Strategic Thinker

Key Management Competencies

- Business Development & Growth Implementation
- Complex Project Leadership & Stakeholder Management
- Process Optimization & Efficiency Improvement
- Controlling, Reporting & Performance Management
- Strategic Leadership in Cross-Cultural Environments

Languages

- Slovenian (native)
- English (excellent)
- Croatian (excellent)
- German (good)
- Serbian (good)

CURRENT EMPLOYMENT & FUNCTIONS

2022 – Present

Managing Director | Head of EIS Slovenia E.ON Energy Infrastructure Solutions, Ltd.

E.ON EIS provides industry with integrated, multi-technology energy solutions tailored to the specific needs of each company.

Responsibilities:

- Leading cross-functional teams, aligning people and performance with company objectives
- Developing business cases and strategies to support growth initiatives (from business cases to growth projects)
- Negotiating major contracts and managing stakeholder relationships to strengthen market position
- Identifying and developing new business opportunities to expand revenue streams
- Driving complex projects from planning to completion
- Streamlining operations to improve efficiency, reduce costs, and enhance overall performance

2023 – Present

non-professional
function

Board Member German-Slovenian Chamber of Industry and Commerce

Promoting and strengthening bilateral economic relations between Germany and Slovenia.

2018 – Present

non-professional
function

Board Member LAC – Ljubljana Arbitration Centre

Professional dispute resolution institution (commercial disputes).

Digital skills

- MS Windows and OS X environment
- Word, Power Point, Outlook, Excel, Power BI, OpenOffice, etc.

Membership in Groups & Bodies

- **Companies Analysis:** Member of the expert team of the Faculty of Economics, University of Ljubljana, Center for Business Excellence of Faculty of Economics, CCIS and, ICC Slovenia; 2014
- **The Corporate Governance Code for Unlisted Companies:** Member of the joint working group of the Ministry of Economic Development and Technology of Slovenia, the Slovenian Directors' Association and the Chamber of Commerce and Industry of Slovenia; 2015 – 2016
- **ICC Commission on Commercial Law and Practice;** (2013 – present)
- **ICC Commission on Arbitration and ADR;** (2013 – present)
- **The Ljubljana Arbitration Rules:** Member of working group; 2014
- **Mediation Center of the association of insurance brokers:** Member of the Expert Council; 2013

Performance of in-company trainings

Topics:

International sales of goods, INCOTERMS, commercial contracts, international agency and distribution, R & D contracts, ORGALIME contracts, policy, strategy and techniques of dispute resolution

PAST WORK EXPERIENCE

2018 – 2022

Managing Director | Procurator

E.ON Ljubljana, energy services, Ltd.

E.ON Ljubljana has been active on the Slovenian market since 2015, supplying electricity and natural gas as well as offering advanced energy solutions. Following a restructuring of its operations in Slovenia, E.ON exited the electricity and gas retail market at the end of 2022 to place an even stronger focus on its energy solutions business.

2017 – 2020

Senior Lawyer

E.ON Group (for region Slovenia & Croatia)

- Legal advice to Regional Board (Slovenia & Croatia) on compliance and strategy
- Ensuring compliance with laws, regulations, and internal guidelines
- Monitoring and implementing legislation and regulatory changes
- Risk assessment and mitigation
- Legal support in M&A transactions
- Drafting and negotiating complex contracts
- Managing legal aspects of projects across the region

2011 – 2017

Senior Legal Advisor

Chamber of Commerce and Industry of Slovenia

The CCIS is the country's largest business network. Its core mission is to improve the business environment by acting as a key lobbying centre and a platform for sharing best practices.

- Legal advice and in-house support
- Drafting and negotiating complex contracts
- Advising on dispute resolution policies and strategies
- "In-company" trainings and lectures on commercial law & contracts
- Project organization and management

2012 – 2017

Deputy Secretary General

LAC – Ljubljana Arbitration Centre

- Management of the institution
- Responsible for the case management and quality control

2013 – 2017

Expert Advisor

ICC Slovenia (International Chamber of Commerce national committee)

- Member of ICC Commission on Commercial Law and Practice and ICC Commission on Arbitration and ADR
- Drafting of ICC model contracts and clauses (model international sale, commercial agency, distributorship, INCOTERMS) and autonomous rules of commercial law